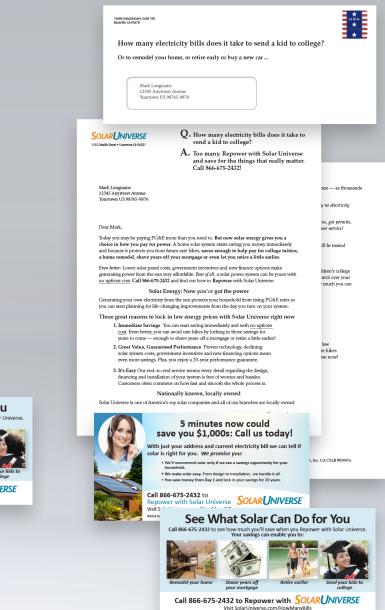


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Utility Rate Notification 10600 Industrial Ave. Suite 100 Roseville, CA 95678



ATTN: PG&E CUSTOMERS IN [XXXXXXXX] COUNTY

[XFirst Last] [XAddress] [XCity, State ZIP]

Utility Rate Notification 10600 Industrial Ave. Suite 100 Roseville, CA 95678 Customer Service: 1-866-416-6547 Mon-Fri 9:00 a.m. to 6:00 p.m. PST

Notification Number: SU4166547 Notice Date: October 17, 2014

ESTIMATED RATE REDUCTION

ATTN: PG&E CUSTOMERS IN [XXXXXXXX] COUNTY

[XFirst Last] [XAddress] [XCity, State ZIP]

17.23%*

[XFirst XLast],

Due to the passage of Public Utility Code 2827, certain Pacific Gas & Electric (PG&E) customers may be eligible for an electricity rate reduction.

Public Utility Code 2827 has legalized what's called an onsite solar electricity provider. Unlike PG&E, an onsite provider is never allowed to raise their rates, even in times of high demand.

Unfortunately, only certain PG&E customers are eligible for this rate reduction.

Call 1-866-416-6547 to see if your home can be added to the list of approved residences.

To be considered for the program, you must pass three (3) tests:

- I. Pay PG&E more than \$93.68 per month for electricity
- II. Be a homeowner with a good credit standing
- III. Be on a PG&E residential E-1, E-6, or E-7 rate schedule

Due to overwhelming demand, please ensure that your home meets <u>ALL</u> three (3) criteria above before calling. When calling, prepare for a short hold followed by a four (4) minute application.

If your home is approved, it will receive an estimated 17.23%* rate reduction. As the participating onsite solar electricity provider, Solar Universe Inc. (CSLB#939976) is never allowed to raise rates, even in times of high demand. Furthermore, Solar Universe is not allowed to impose upfront fees or upgrade charges of any kind.

Call 1-866-416-6547 to Confirm Eligibility

*The estimated rate reduction above assumes that (a) your home and electric bill qualifies and (b) that Solar Universe offsets 70% of your current electricity consumption with onsite solar electricity generation. Your utility company and local government are not associated or affiliated with Solar Universe and nothing herein is an express or implied endorsement by your utility or local government of Solar Universe.

10600 Industrial Ave. Suite 100 Roseville, CA 95678



What if PG&E had to buy power from you?

Mark Longname 12345 Anystreet Avenue Yourtown US 98765-9876



IT'S THE LAW

PG&E **is required** to buy power from you. And you can get started on it without spending any money upfront.

CALL 866-517-5525 to find out how to Repower with Solar Universe!

Mark Longname 12345 Anystreet Avenue Yourtown US 98765-9876

Dear Mark,

It is not an *"if."* The State of California demands that **PG&E buy electricity from you at the highest applicable rate** when you generate power with a solar system for your home.

Plus, government incentives and very favorable finance options mean a state of the art solar power system can easily be yours with <u>no upfront cost</u>. **Call us at 866-517-5525** and find out how to **Repower with Solar Universe.**

Solar Energy: Now you've got the power

The law says PG&E has to credit you with the full retail value for every bit of energy your system feeds to the grid. So surplus power created when rates are highest runs your electricity meter backwards. At other times of day, PG&E bills you at lower rates since you are using less energy from the utility — giving you the power to buy low and sell high!

Three great reasons to lock in low energy prices with Solar Universe right now

- **1. Immediate Savings** You can start saving immediately and with <u>no upfront</u> <u>cost</u>. Even better, you can defy rate hikes by locking in those savings for years to come enough to shave years off a mortgage or retire a little earlier!
- **2. Great Value, Guaranteed Performance** Proven technology, declining solar system costs, government incentives and new financing options mean even more savings. Plus, you enjoy a 20-year performance guarantee.
- **3. It's Easy** Our end-to-end service means every detail regarding the design, financing and installation of your system is free of worries and hassles. Customers often comment on how fast and smooth the whole process is.

Nationally known, locally owned

Solar Universe is one of America's top solar companies and all of our branches are locally owned and operated – just like our Sacramento office. As your neighbors, we really care — as thousands

of customers like these will affirm:

I love my solar system from Solar Universe...we now have virtually no electricity charges from PG&E. —**Hatchoat Residence, Fresno CA**

Exceeded my expectations for how fast they created engineering plans, got permits, delivered system, installed and interconnected system. Great customer service! —Chiosea Residence, Sacramento CA.

Solar Universe is a company you can trust, and rest assured you will be treated professionally and honestly. —**Young Residence, Santa Rosa CA**

Assume control and enjoy the rewards

Many who have switched to solar with us save enough money every month to shave years off their mortgages or even retire earlier. Enjoy the same, with the power to take control over your electricity bill. **Call 866-517-5525** to arrange for a FREE estimate showing how much you can save, today!

Sincerely, Soe Miller

Joe Miller Executive Vice President, *Solar Universe*

P.S. Electricity rates recently rose and bigger increases are on the way. But the law gives you the power to protect your household's lifestyle against utility rate hikes using solar energy. **Call us at 866-517-5525** to Repower with Solar Universe now! Or visit SolarUniverse.com/LowerMyBill

5 minutes now could save you \$1,000s: Call us today!

With just your address and current electricity bill we can tell if solar is right for you. *We promise you:*

- We'll recommend solar only if we see a savings opportunity for your household.
- We make solar easy. From design to installation, we handle it all.
- You save money from Day 1 and lock in your savings for 20 years.

Call 866-517-5525 to Repower with Solar Universe Visit SolarUniverse.com/LowerMyBill

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See What Solar Can Do for You

Call 866-517-5525 to see how much you'll save when you Repower with Solar Universe. Your savings can enable you to:



Call 866-517-5525 to Repower with **SOLARUNIVERSE**

Visit SolarUniverse.com/LowerMyBill

10600 Industrial Ave. Suite 100 Roseville, CA 95678



How many electricity bills does it take to send a kid to college?

Or to remodel your home, or retire early or buy a new car ...

Mark Longname 12345 Anystreet Avenue Yourtown US 98765-9876



- **Q.** How many electricity bills does it take to send a kid to college?
- **A.** Too many. Repower with Solar Universe and save for the things that really matter. Call 866-675-2432!

Mark Longname 12345 Anystreet Avenue Yourtown US 98765-9876

Dear Mark,

Today you may be paying PG&E more than you need to. **But now solar energy gives you a choice in how you pay for power**. A home solar system starts saving you money immediately and because it protects you from future rate hikes, **saves enough to help pay for college tuition**, **a home remodel**, **shave years off your mortgage or even let you retire a little earlier**.

Even better: Lower solar panel costs, government incentives and new finance options make generating power from the sun very affordable. *Best of all,* a solar power system can be yours with <u>no upfront cost</u>. **Call 866-675-2432** and find out how to **Repower** with Solar Universe.

Solar Energy: Now *you've* got the power

Generating your own electricity from the sun protects your household from rising PG&E rates so you can start planning for life-changing improvements from the day you turn on your system.

Three great reasons to lock in low energy prices with Solar Universe right now

- **1. Immediate Savings** You can start saving immediately and with <u>no upfront</u> <u>cost</u>. Even better, you can avoid rate hikes by locking in those savings for years to come enough to shave years off a mortgage or retire a little earlier!
- **2. Great Value, Guaranteed Performance** Proven technology, declining solar system costs, government incentives and new financing options mean even more savings. Plus, you enjoy a 20-year performance guarantee.
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Many who have switched to solar with us save enough money to pay their children's college tuition or even retire a little earlier. Enjoy the same, with the power to take control over your electricity bill. **Call 866-675-2432** to arrange for a FREE estimate showing how much you can save, today!

Sincerely,

Soe Miller

Joe Miller Executive Vice President, *Solar Universe*

P.S. Electricity rates recently rose and bigger increases are on the way. But the law gives you the power to protect your household's lifestyle against utility rate hikes using solar energy. **Call us at 866-675-2432** to Repower with Solar Universe now! Or visit SolarUniverse.com/HowManyBills

5 minutes now could save you \$1,000s: Call us today!

With just your address and current electricity bill we can tell if solar is right for you. *We promise you:*

- We'll recommend solar only if we see a savings opportunity for your household.
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Call 866-675-2432 to Repower with **SOLARUNIVERSE**

Visit SolarUniverse.com/HowManyBills